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Piper, Thomas R. "Cooper Industries, Inc." Harvard Business School Case 274-116, December 1973. (Revised November 1993 ...

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Source: HBS Premier Case Collection.
26 pages. Publication Date: Jan 02,
1991. Prod. #: 391095-PDF-ENG.

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Solution Early in 1972 Nicholson had to fend off a take over attempt by H.K. Porter Company Inc., which controlled 30.5% of the company's stock. Porter made a cash tender offer to stockholders. However, Porter did not get enough stock to take over Nicholson.

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Collis, David J. "Cooper Industries'
Corporate Strategy (A)." Harvard
Business School Case 391-095,
January 1991. (Revised April 1995.)

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Cooper Industries Case Study. REV.
NOVEMBER 10, 1993 THOMAS R.
PIPER Cooper Industries, Inc. In May
1972 Robert Cizik, executive vice
president of Cooper Industries, Inc. ,
was reviewing acquisition candidates

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~~Solution~~ for his company's diversification program. ... or otherwise—without the permission of Harvard Business School. 274-116 Cooper ...

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Thomas R. Piper. Harvard Business Review (274116-PDF-ENG) Cooper

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Presented by: Indira Badrinarayan
Prashant Keswani Mohit Mehta
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Opportunities for Cooper Nicholson As
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industrial company should acquire a

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Source: Harvard Business School The executive president of a major industrial company must decide 1)

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whether to acquire a small hand tool company and, if so, 2) the value and form that the acquisition package should take.

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